

Successful Club Donation Collection Checklist

Pre-Collection

COMMUNICATION TOOLS ESTABLISHED

- Establish Good Mailing List
- Way Manage and Track Communication (GOS Can Help Clubs with Constant Contact)

HAVE FORMS PRINTED

- Team Collection Sheets (Adds some competition)
- Individual Collection Sheets (Makes Collection Organized)
- Collection Posters For Distribution (The Gift of Soccer Can Customize Posters)

BRAND EXPOSURE

- Add Club Logos to Forms (The Gift of Soccer Can Customize Forms)
- Contact Local Papers and News for Coverage

COLLECTION DATES AND LOCATION

- **G** Establish Time Frames for Families/Teams to Gather Equipment
- Establish Several ways to drop equipment to Organizers (Practice, Games, other)

During Collection

PROMOTE

- Promote Donation Collection as Club Community Event
- Explain the Benefits of Giving Back to Community
- Explain the Benefits of Team Building Off the Field
- Take Pictures of Kids Collecting
- Add pictures to website to encourage efforts
- Promote with newsletters, Twitter & Facebook, Website
- Take Video for YouTube Promotion and Website Footage

Post Collection Events

TALLY

- Count all Collections (Can use database Tool like Bento, or Excel)
- Take pictures of entire Collection with Kids if Possible
- Organize by sizes and Quality

THANK STAFF/PARTICIPANTS FOR EFFORTS

- Reiterate Donation Collection as Club Community Event
- Add pictures to website, social media avenues, and newsletters
- Contact Local Papers and News for Coverage
- Post Collection Statistics

DISTRIBUTE

Start Local!

- * Team Families on Scholarships or in Need
- * Schools in Area that may not have Budgets for Sports
- * Organization & Homeless Shelters that can provide Positive Focus Items for Kids
- Expand outwards & Look in other parts of your State or Region
- Send Items Internationally through US Soccer Foundation and EuroSport

PLAN FOR THE NEXT YEAR

Make the Event an Annual Occurrence